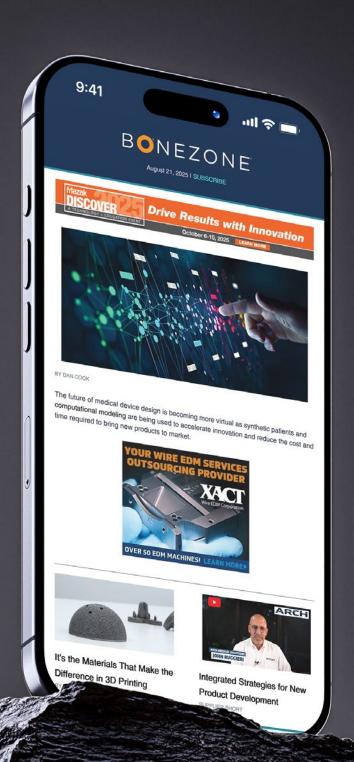
BONEZONE

MEDIA KIT 2026











Reach the Decision-Makers Who Shape Orthopedics

Orthopedic OEM executives and engineers turn to BONEZONE for the insights, suppliers and solutions that move their products forward. When you advertise with us, you're not just buying space—you're aligning your brand with the most trusted resource in orthopedic product development and putting your company in front of the very people driving the industry's future.

BONEZONE is owned and produced by ORTHOWORLD® Inc., a customer-centric media company dedicated solely to the global orthopedic market for more than 30 years. Our audience—executives

and engineers at orthopedic device companies—inspired the launch of BONEZONE in 2002, and they continue to shape its content today.

Driven by the voice of the customer, BONEZONE leverages ORTHOWORLD's deep orthopedic expertise, expansive network and guidance from its Advisory Board to deliver content that is timely, relevant, and useful. Our mission is to strengthen OEM product development initiatives by equipping engineers and executives with the insights they need on competitive landscapes, pioneering technologies, digital transformation, and more.

BONEZONE's print magazine is amplified by a digital edition, newsletters, a robust website, videos, webinars, and the Supplier Directory—an exclusive network that connects OEMs with trusted suppliers and accelerates their development goals. Together, these platforms provide OEM readers with a trusted hub of knowledge and a direct line to new partners.

Every BONEZONE advertising opportunity is built to grow your business: enhancing brand equity, generating quality leads, and expanding your OEM customer base. We look forward to welcoming you as an advertiser.

BONEZONE Advisory Board

OUR MISSION: To educate, connect and empower the people who build orthopedic products.

Advisory Board Members lend weight and perspective to today's ever-changing business dynamics by giving accounts of their first-hand experiences — what's working and what isn't — and identifying the knowledge gaps and sources of untapped opportunity.

ARTHREX / Lance Provance / Senior Manager, Supply Chain Jeremy Townsend / Senior Manager, Supply Chain

CHOICE SPINE / Benjamin Rennie / Director of Supply Chain

JOHNSON &

JOHNSON MEDTECH / Justin Coppes / Senior Group Manager, R&D

MEDTRONIC / Julien Prevost / Director of R&D

ORTHALIGN / Bobby Nandi / Vice President of Operations

PHOENIX KINETICS / Ryan Belaney / President and CEO

SKELETAL DYNAMICS / Tom Norman / Chief Operations Officer

SMITH+NEPHEW / Gracey Prater Forrester / Global Category Manager

STRYKER / Kenneth Trimmer / Senior Director, Packaging and Engineering Standards

ULRICH MEDICAL USA / Eric Lucas, Ph.D. / Global Vice President of R&D

VB SPINE / Jennifer Moore / Senior Principal Engineer

ZIMMER BIOMET / John Manning / Director of Sourcing

Ron Walters / Associate Sourcing Director – NPI



Plan Smarter. Align Stronger. Amplify Impact.

BONEZONE's editorial calendar gives you a view of upcoming themes and issues so you can align your brand with timely, powerful content. Use it as your roadmap to plan advertising placements and content marketing that connect your expertise to the conversations shaping orthopedics.

Across Channels: Our weekly newsletter, Supplier Shorts and Ortho Innovator video series extend these conversations to thousands of decision-makers year-round.

JANUARY - MARCH

Competitive Landscape: Joint Replacement

Supplier Solutions:

Biomaterials, Coatings, Design Services

Technology Spotlight: **Knees**

Quarterly Newsletter:

Materials and Surface Technologies

March Magazine Callout: **OMTEC Preview**, **AAOS Issue and Future of Orthopedic Implants**

JULY - SEPTEMBER

Competitive Landscape: Spine

Supplier Solutions:

Additive Manufacturing Methods, Finishing, Sterilization

Technology Spotlight: Fusion

Quarterly Newsletter:

Additive Manufacturing

September Magazine Callout: NASS Issue and Additive Manufacturing: The Build Guide

APRIL - JUNE

Competitive Landscape: Trauma

Supplier Solutions: **Total Solutions Provider, Specialty Metals, Advanced Machining**

Technology Spotlight: Fracture Fixation

Quarterly Newsletter:

Packaging and Sterilization

June Magazine Callout: OMTEC Issue and Supplier Partner Playbook

OCTOBER - DECEMBER

Competitive Landscape: Sports Medicine

Supplier Solutions:

Design for Additive Manufacturing, Navigation and Robotics, Packaging

Technology Spotlight:

Soft Tissue and Cartilage Repair

Quarterly Newsletter:

Instruments, Cases and Trays

December Magazine Callout: Supplier Directory
Issue and Orthopedic OEM Watchlist





BONEZONE is one of the few publications that I read where I actually want the frequency of delivery increased."

Ron Yarbrough, Chief Operating Officer 3Spine

"I love how BONEZONE is constantly evolving to meet the needs of the orthopedic industry. Keep it up!"

Lance Provance, Senior Manager, Supply Chain Arthrex, Inc.

Unique OEM companies receive BONEZONE

regularly—the top seven as well as second tier (\$400-\$800 million in annual revenue), third tier (\$200-\$399 million in annual revenue), fourth tier (\$100-\$199 million in annual revenue) and hundreds of companies with revenue below \$99 million.

16,000+

print magazines distributed annually

23,232

digital edition pages viewed each issue

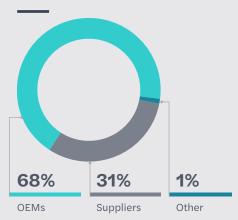
8:14

average time spent with the digital edition

MAGAZINE CIRCULATION

of OEMs who 34% receive BONEZONE are titled Vice President or higher.

Circulation by Company Type



OEM Readers by Job Responsibility



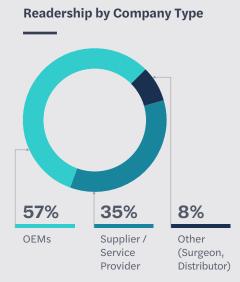
NEWSLETTER CIRCULATION

17k+

NEWSLETTER
CIRCULATION

31%

AVERAGE
OPEN RATE





From OEM Startups to Industry Titans — They All Read BONEZONE











medartis®





Johnson&Johnson MedTech



AESCULAP

Corin











Smith-Nephew







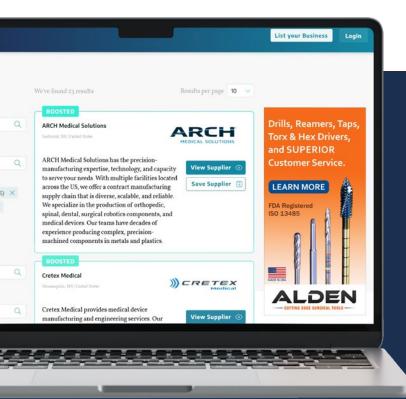






Plus hundreds of other dynamic OEMs!

creative services / media kit 2026 /





Don't Have a Marketing Department? No Time to Write? Too Busy to Design? Let the BONEZONE team help you.

We know design. We know content. We know how to tell your story in a way that connects with OEM decision-makers and gets results.

Whether you need a polished article or a compelling ad, the BONEZONE Creative Services team is here to make your message shine—saving you time and helping you grow your business.

Writing Services

900-1,200 word content asset with one revision

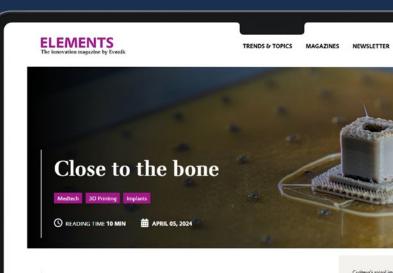
\$1,250



Ad Design

2 digital ads with 2 rounds of revisions

\$750



PEEK is an important material in the medical device industry. Together

with an ambitious inventor and entrepreneur, Evonik has developed a variant of the thermoplastic that allows the manufacturing of 3D-printed

implants that could improve the health of patients

BY CAROLYN LAWELL



RATES

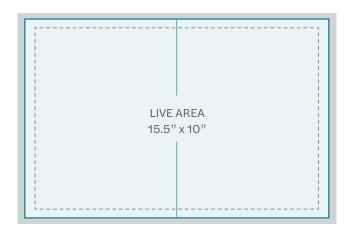
Full page\$	3,900
Half page\$	3,200
Company profile\$	3,000
Front inside cover	\$6,100
Front inside cover spread\$	8,800
Back outside cover\$	\$5,700
Back inside cover\$	4,600
Back inside cover spread\$	6,600
Double page spread\$	5,900

Incentive pricing is available for series advertisers.

CALENDAR

Issue	Ad Close Date	Materials Due	Issue Ships
March	1/21/26	1/29/26	3/3/26
June	4/27/26	5/6/26	6/2/26
September	7/27/26	8/4/26	8/31/26
December	10/21/26	11/2/26	11/30/26

SIZES AND SPECIFICATIONS



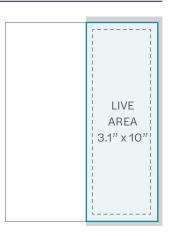
Full Page Spreads

Ad/Trim Size: 16.25" x 10.75" Live Area: 15.5" x 10" Bleed: 16.5" x 11"



Full Page

Ad/Trim Size: 8.125" x 10.75" Live Area: 7.375" x 10" Bleed: 8.375" x 11"



Half Page Vertical

(bleeds on right edge) Ad/Trim Size: 3.85" x 10.75" Live Area: 3.1" x 10" Bleed: 3.975" x 11"

Sizes

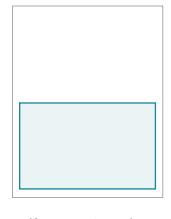
- Artwork should fill entire full bleed size
- Critical elements must be within the live as indicated.
- Suggested margin area is 0.375"

File Submission

- Email files below 10MB to: bonezone@orthoworld.com
- File sizes above 10MB may be sent using a file transfer program

Specifications

- Imported images should be CMYK and 300 dpi (at actual size)
- Ink coverage must be 300% or less, no white overprinting
- PDF, EPS, TIFF or high resolution JPG files accepted
- Fonts should be embedded/collected/saved as outlines
- Crop marks should be offset <12pt
- All small black text should be 100% K (black)
- Ads cannot have placed OPI graphics
- Ads should not contain spot colors, and should be CMYK



Half Page Horizontal Ad Size: 7.25" x 4.85"

This ad size does not bleed



Digital Edition Sponsorship

\$2,995

Distinguish your brand as the exclusive sponsor of one of four BONEZONE digital issues. Enjoy premium visibility with your logo and ad featured in the launch newsletter and a full-page placement opening the publication.

Image Sizes/Specifications:

- 300 x 250 pixels Rectangle
- 8.125 x 10.75 inches full page ad
- High-resolution PNG (preferred), JPG or GIF
- Click-thru URL



Magazine Digital Edition

In the Zone

The June Issue of BONEZONE features OEM Winners of the Inaugural OMTEC Awards: Enovis, Foundation Surgical and Johnson & Johnson MedTech, and features a State of the Orthopedic Industry report. These company profiles, market outlook and bits of advice spotlight ideas for how to achieve success in orthopedics. READ MORE



Digital Edition Sponsored by:



- ► Technology Notebook
- ▶ Lessons for Success
- ► State of Industry
- ► Market Spotlight
- ► Finishing Touch



Your Ad Here

SCHEDULE

Issues	Materials Due	Email Date
March	2/19/26	3/2/26
June	5/21/26	6/1/26
September	8/20/26	9/1/26
December	11/19/26	12/1/26

30,126 18,381

average page views per issue

average unique page views per issue

5:18

average time spent per issue



View the BONEZONE **Magazine Digital Edition at** bonezonepub.com/magazine.





Weekly Newsletter

BONEZONE's weekly Newsletter is opened by an average of 5,560 readers each issue. Newsletters are always content-rich and serve as an excellent platform to direct readers to your website, white paper, video or other digital resource.

Display Ads



Top Leaderboard \$1,195



Top Rectangle \$1,195

Image Sizes/Specifications:

- 1180 x 144 pixels Leaderboard
- 600 x 500 pixels Top Rectangle
- High-resolution PNG (preferred), JPG or GIF
- Click-thru URL

Note: Listed specs are 2x the published size to ensure optimal crispness and quality.

Native Ads

\$1,195 / 2 available per newsletter

Present your content alongside our popular articles and news and drive relevant orthopedic OEM traffic to your content such as an article, blog post, video or white paper. Your native ad will be labeled as Sponsored Content to maintain transparency and trust with our audience.

FEATURES AND BENEFITS



Article headline, short summary, image, and link featured in the BONEZONE Newsletter



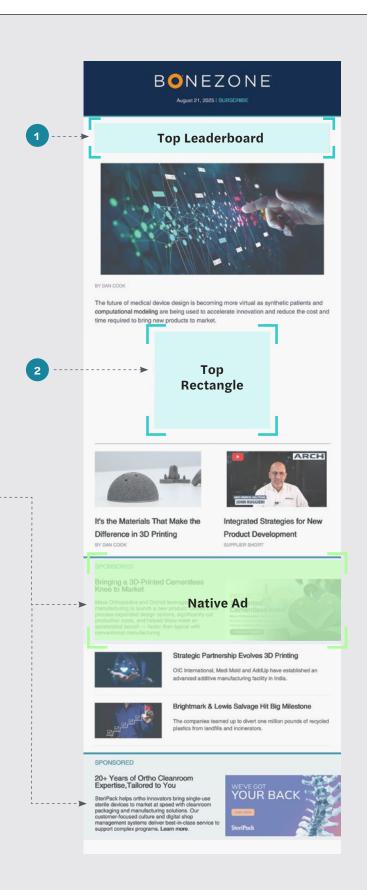
Build brand equity and awareness of your expertise while driving relevant traffic to your website

Content Specifications:

- Title: 70 characters or less (with spaces)
- Content Preview: 275 characters or less (with spaces)
- Click-thru URL

Image Sizes/ Specifications:

- 792 x 420 pixels
- High-resolution PNG (preferred), JPG or GIF





Special Edition Quarterly Newsletter

Top Leaderboard \$1,895

Rectangle \$1,795

Middle Rectangle

\$1,595

This targeted advertising opportunity aligns your brand with timely and relevant topics in orthopedics. Each email highlights a pressing issue or trend and offers helpful insights to our engaged audience. As an advertiser, you'll associate your brand with valuable content while building recognition and trust among orthopedic professionals.















SCHEDULE

Materials Due	Email Date
12/19/25	1/14/26
3/27/26	4/8/26
6/26/26	7/15/26
9/25/26	10/14/26
	12/19/25 3/27/26 6/26/26



Schedule:

Ad

Materials Due	Email Date	
02/03/2026	03/03/2026	

AAOS Conference Preview and Orthopedic Market Update

\$1,500

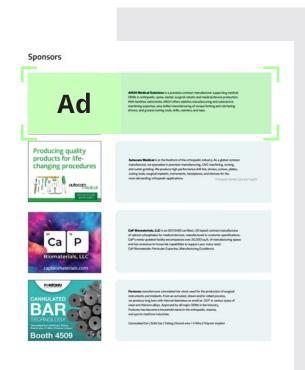
Choose to become one of 10 sponsors supporting the annual AAOS conference preview. Your company's ad and description will be included in a newsletter as well as in a downloadable PDF document containing pertinent industry data and infographics.

Content Specifications:

- 360-385 characters (with spaces)
- Highlight your core capabilities and value proposition
- · Click-thru URL

Image Sizes/Specifications:

- 300 x 250 pixels Rectangle
- High-resolution PNG (preferred), JPG or GIF







Website Ads

Generating nearly 300,000 sessions annually, BONEZONEpub. com is the trusted destination for orthopedic professionals seeking the latest trends, technologies, and strategies in orthopedic product development.

Your website ad keeps your brand in front of a highly engaged audience of engineers, executives, and sourcing professionals-driving traffic, building recognition, and reinforcing your position as an industry leader.

299,730

453,127

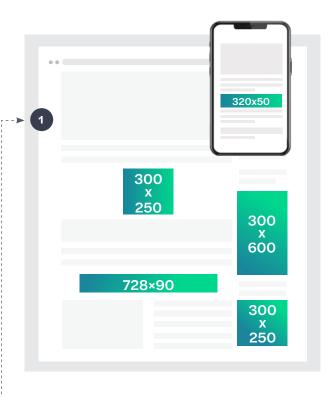
246,270

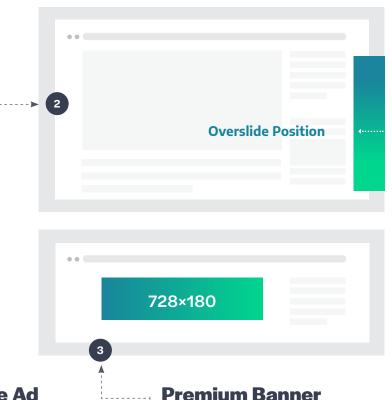
sessions

page views

users

Source: Google Analytics September 2024 to August 2025





Rotating Display Ads

\$100 per 1,000 impressions

(10,000 impression/min.)

Your display ad campaign includes four ad sizes, all of which circulate throughout the website and automatically resize for our mobile visitors.

Image Sizes/Specifications:

- 1456 x 180 pixels Leaderboard
- 600 x 500 pixels Medium Rectangle
- 600 x 1200 pixels Half Page
- 640 x 100 pixels Mobile
- High-resolution PNG (preferred), JPG or GIF
- · Animated ads: GIF and Rich Media, 150KB or less
- · Click-thru URL

Overslide Ad

\$2,495 / month

Run of site floating banner ad which slides in on the right side and remains throughout the scroll.

Image Sizes/Specifications:

- 120 x 600 pixels Image Banner
- · High-resolution PNG (preferred), JPG or GIF
- · Animated ads: GIF and Rich Media. 150KB or less
- Click-thru URL

\$1,395 / month

This ad is an exclusive placement at the top of the home page and main category pages.

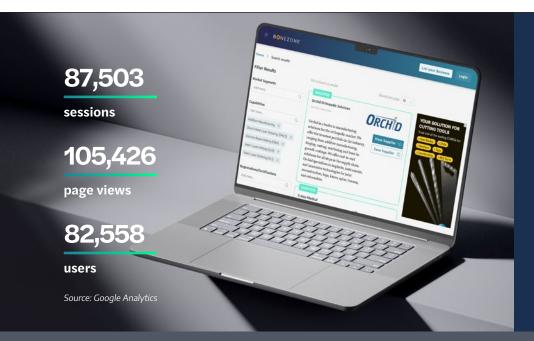
Image Sizes/Specifications:

- 728 x 180 pixels Image Banner
- · High-resolution PNG (preferred), JPG or GIF
- · Animated ads: GIF and Rich Media, 150KB or less
- · Click-thru URL

Display ad materials are due on the 15th of the month preceding their publication.

supplier directory / media kit 2026 /





Supplier Directory

Join BONEZONE's exclusive network of orthopedic-focused suppliers! Engineers, manufacturing executives, supply chain managers, and all those who seek to bring innovative, life-changing products to patients around the globe use this directory to identify quality partners.

Orthopedic OEMs use the directory to identify and validate new suppliers.



Every company listed in the BONEZONE Supplier Directory receives guaranteed visibility through at least one newsletter feature and one LinkedIn post each year. We actively promote our listed partners to boost profile impressions and ensure your company gets noticed—never leaving exposure to chance.

LISTING OPTIONS / PUBLISH YOUR COMPANY'S LISTING TODAY!

BEST VALUE!

Essential Listing

\$92 / month

or \$1,095 / year

Offers essential visibility and connection opportunities at an accessible rate—ideal for maintaining a presence and engaging potential partners, with streamlined content features.

- Builds brand and capability awareness
- Features company logo, description, contact details, and capabilities
- Bonus exposure—Company name, contact details, and capabilities included in the December Supplier Directory Issue of BONEZONE Magazine!

Player Profile

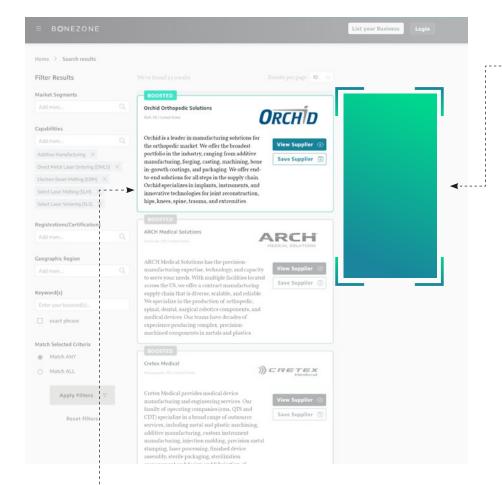
\$304 / month or \$3,645 / year

Offering comprehensive digital and print exposure along with advanced content showcasing features.

- Includes everything in an Essential Listing
- A significant step up from the Essential listing, with the ability to add images, videos, product catalogs, and more to showcase your capabilities year-round.
- Company logo, description, and summary of capabilities printed in all 4 issues of BONEZONE magazine
- Annual Analytics Report see exactly how many times your Supplier Directory profile was viewed, so you can measure exposure and ROI.
- Access to in-house designers for SEO and engagement optimization



ENHANCEMENT OPTIONS



Supplier Directory Display Ad

\$995 / month

Your company's ad will be featured alongside search results for all visitors to see. Maximum of three advertisers per month.

3,000

15

average monthly ad impressions

average monthly clicks

Image Sizes/Specifications:

- 600 x 1,200 pixels / 600 x 500 pixels mobile Image Banner
- · High-resolution PNG (preferred), JPG or GIF
- Animated ads: GIF and Rich Media, 150KB or smaller
- Click-thru URL

Profile Boost

\$750 (one year)

See your Profile higher up in the search results by selecting a profile boost. This will provide your company with more exposure in relevant searches.

Orchid Orthopedic Solutions

Holt, MI | United States

ORCHÍD

Orchid is a leader in manufacturing solutions for the orthopedic market. We offer the broadest portfolio in the industry, ranging from additive manufacturing, forging, casting, machining, bone in-growth coatings, and packaging. We offer end-to-end solutions for all steps in the supply chain. Orchid specializes in implants, instruments, and innovative technologies for joint reconstruction, hips, knees, spine, trauma, and extremities.



content marketing / media kit 2026 /



Sponsored Article

\$2,495 \$4,995

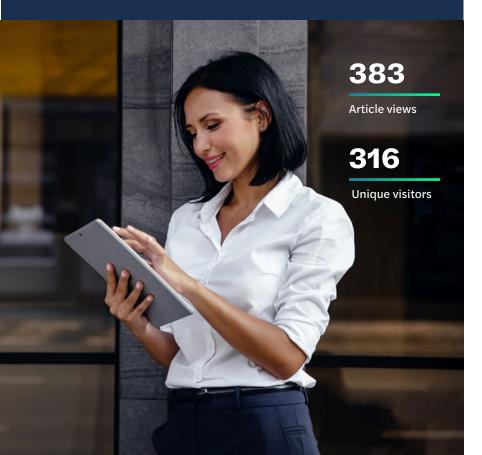
Digital Digital + Magazine

Fuel inbound inquiries by publicizing your expert knowledge to R&D decision-makers around the globe.

Sponsored articles are a unique and powerful opportunity to author content for BONEZONE's readership of R&D decision makers. Topics that are aligned with orthopedic industry challenges and opportunities will perform best—materials, additive manufacturing, supply chain management, product development—to name a few. The goal is to position yourself/your company as subject matter experts and to build awareness and trust in your brand.

ON AVERAGE, **SPONSORED ARTICLES RECEIVE** 380+ VIEWS WITH **READERS SPENDING NEARLY THREE MINUTES ON THE** ARTICLE.

- · Your article will be labeled "SPONSORED ARTICLE" to maintain transparency and trust with our
- Your article will be edited by our team. Blatant marketing language will be removed.
- · Only original content will be accepted; BONEZONE won't publish articles from other outlets.





What You Need to Know About the FDA Layoffs



One of President Donald Trump's priorities since taking office involves reducing the size one of reasons of the federal volume and the second of the federal power and the federal of the federal workforce has raised concerns about administration's desire to restructure the federal workforce has raised concerns about the review timeline for orthopedic devices coming to market, the development of emerging technologies and inspections of orthopedic manufacturers. READ MORE





Making Sense of Trump's Tariff

Threats

Supply chain management best practices can help your team navigate the confusion surrounding today's



Overcoming the Machining Challenge of Knee Implants

Electrochemical machining is the ideal solution when strict tolera

FEATURES

Article published to BONEZONEpub.com, boasting 230,000 users annually.

Article headline, short summary and link featured in one issue of the BONEZONE Newsletter, sent to 17,000 orthopedic professionals.

Article shared on BONEZONE's LinkedIn page to attract new readers and prospective new customers.

> Please note: Article must be submitted two weeks prior to assigned newsletter send.



Webinars

\$5,995

BONEZONE readers look for expert insights and practical guidance to excel in their work—and webinars are one of the most effective ways to deliver that value. We'll promote your webinar to drive live attendance, then produce and host an ondemand version on BONEZONEpub. com for ongoing access by OEM professionals. Our editorial team will ensure the content is relevant and impactful to maximize engagement and lead generation.

BENEFITS

- Gain personal exposure as an expert while showcasing your company's competencies.
- Nurture personal connections through audience engagement.
- Arm your team with qualified leads from the opted-in attendee list.
- Build brand equity and awareness of your company and its capabilities.

FEATURES

- An expert from your company is the sole presenter or has a seat on a panel.
- Attendee contact details for opted-in participants are provided post-event.
- Your company's logo on presentation slides, registration page and in email and social media promotions.
- Your company's contact details in the post-event "thank you" email to attendees.
- Professionally edited on-demand version publicly accessible from BONEZONEpub.com for a minimum of one year.



White Papers

\$2,595

You can expect to receive 20+ leads direct to your inbox!

Generate qualified leads and strengthen your company's thought leadership with a BONEZONE white paper promotion. We'll feature and actively promote your existing white paper for six months to maximize visibility and engagement. Each time it's downloaded, you'll receive the reader's contact details directly to your inbox.

Need help developing your content? See our Creative Services for writing support. 24

average number of white paper downloads

BENEFITS



Your paper is searchable from BONEZONEpub.com.



Contact details for folks who download your paper will be sent to your email.



Your paper will be promoted in the BONEZONE Newsletter and on the BONEZONE LinkedIn page.



We'll craft an SEO-optimized summary of your paper to encourage downloads from your target customers.

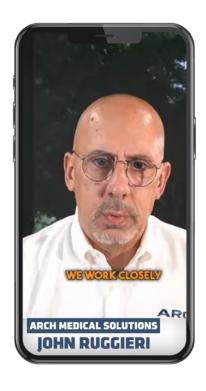
Ortho Innovators Series / 4 Available

\$2,495

- 1 VIDEO PER SPONSORSHIP
- VIDEOS ARE APPROXIMATELY 5-7 MINUTES IN LENGTH
- CHOOSE FROM FEBRUARY, MAY, JULY, SEPTEMBER OR NOVEMBER.

Introducing our Sponsored Innovator Interview Series: a premium video advertising product that allows your brand to align with the latest breakthroughs in orthopedics. As a sponsor, you'll receive a verbal thank you during our exclusive interview with a leading innovator from an orthopedic device company and your logo will be prominently displayed on the video thumbnail and featured in the corner throughout the interview, ensuring lasting visibility. This is a unique opportunity to position your brand alongside cutting-edge innovation and industry leadership.





Supplier Video Shorts / 8 Available

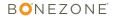
\$3,995

- 5 VIDEOS PER SPONSORSHIP
- VIDEOS ARE LESS THAN 1 MINUTE IN LENGTH

We create 5 engaging video shorts featuring exclusive interviews with your company's expert. These bite-sized videos are designed to highlight your expertise, attract attention, and build credibility. The video series will be strategically published on our YouTube channel and promoted in Newsletters and on LinkedIn, expanding your reach to a broader audience and boosting your brand's visibility.



bring your brand to life / media kit 2026 /





New to BONEZONE? Start Smart.

The BONEZONE Starter Package delivers targeted visibility, lead generation and essential business intel—without the guesswork.

One simple package: market insights, OEM sales targets, and year-round visibility. Minimal investment. Maximum visibility.

BONEZONE GROWTH STARTER PACKAGE

ORTHOWORLD® Membership

Essential market intelligence + full OEM database for lead generation

Supplier Directory Player Profile

Print + digital exposure

Website Ads

Year-round online visibility

4 Quarterly Newsletter Ads

Steady touchpoints with decision-makers throughout the year

Regular Price:

\$12,700

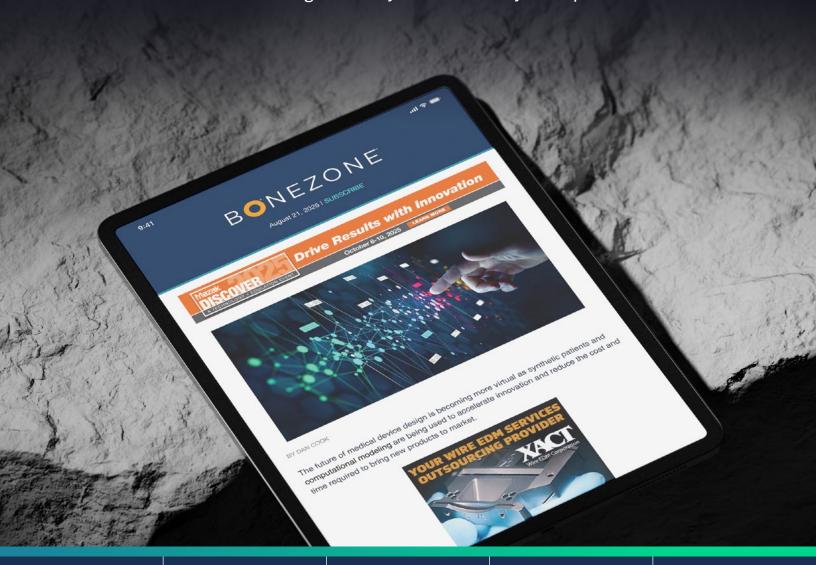
Package Price:

\$11,620

INTEGRATED MARKETING:

YOUR KEY TO SUCCESS!

BONEZONE is where your customers are — giving them relevant messages about your brand and your expertise.



EMAIL

Your customer's inbox is under intense scrutiny. We help get you there, and keep you there.

WEB

Building brand equity and driving traffic to your website, white papers, webinars, videos, and social networks is our specialty.

DIRECTORY

In the last 12 months, more than 100,000 searches were performed for qualified partners.

MAGAZINE

Print advertising enhances digital channels to drive stronger results.

VIDEOS

Amplify your brand and convert viewers into loyal customers.

